

SBA Presents on the Third Thursday of Each Month
“Experts Discuss: Learn About the Government As Your Customer”
Winning Federal Contracts for Your Small Business
8:00 a.m. to 10:00 a.m.

This workshop is presented by:
U.S. Small Business Administration – Nebraska District Office
Speakers include representatives from:
SBA Office of Government Contracting
SBA Office of Business Opportunity
NBDC Procurement Technical Assistance Center
In cooperation with
55th Contracting Squadron, Offutt Air Force Base
U.S. Army Corps of Engineers, Omaha District

Location:
SBA Nebraska District Office & SCORE
10675 Bedford Avenue, Suite 100
Omaha, Nebraska 68134

Northeast corner of 108th and Maple. SBA/SCORE is behind Taco Bell and KFC.
Our building has both SBA and Magnolia on the building. Signs are visible from 108th and Maple.

Space is limited. Advanced registration is preferred.
Call: Kathleen Piper (402) 221-7205 or Jan Allen (402) 221-7215
Or email: kathleen.piper@sba.gov or janice.allen@sba.gov

What you will learn:

- **Is this market for you?** An overview of selling to Local, State and Federal government
- **What to do:** Registration on Central Contractor Registration
- **Where and how to find bidding opportunities on the Internet:** Learn about Federal Business Opportunities.....www.fbo.gov
- **U.S. Small Business Administration certifications:** HUBZone and 8(a) Business Development

Discussion and group questions, plus a chance to meet the experts.
Workshop is free. Reservations preferred. Coffee provided.